

# The Dental Health Insider

Dental Health Services offering you valuable health information from 35 years experience delivering dental benefit solutions....

"There's a limitless supply of clients out there if you offer them a good product."  
John Krakauer, author *Into Thin Air*

## Did you know ...

...in this country alone, one person dies from **oral cancer** every HOUR!!? Because the majority of oral cancers are not detected until the late stages of its existence, the death rate is at 50 percent after five years from diagnosis. The good news is that oral cancers have an **80 to 90 percent chance of survival if discovered early.**



Encouraging your clients to sign up for a dental plan inherently encourages them to visit a dentist on a regular basis. This, in turn, will provide people with

the care, knowledge, and resources they need to avoid these kinds of health problems.

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Offering your clients the opportunity to have a dental plan through Dental Health Services

"Dental Health Services is a trend setter in the benefits world. They have consistently looked for new and innovative products to be cost effective and Beneficial."

—Steve Hammitt  
Hammitt & Green

—a company who cares about the overall health of its members. We consistently provide ongoing education (SmileSmart newsletters, ToothTips cards, postcard, flyers, and handouts) to ensure all members are aware

of the importance of the effects of their oral condition on their general health.



**Dental  
Health  
Services**

**Long Beach**  
3833 Atlantic Avenue  
Long Beach, CA 90807  
Tel 562.595.6000  
Fax 562.424.0150

**San Diego**  
2515 Camino del Rio S #242A  
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Tel 619.294.4025  
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936 N 34th Street, Suite 208  
Seattle, WA 98103  
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Fax 206.624.8755

[www.dentalhealthservices.com](http://www.dentalhealthservices.com)

*A Great Reason to Smile<sup>sm</sup>*

**Quality Assured Dentists.** Dental Health Services has a careful, thorough and selective screening process. Not only do we not have barriers to service, we review the work and guarantee the work of our dentists. We conduct ongoing audits of more than 100 rigorous Quality Assurance standards. This does not happen with most Indemnity plan dentists. Some people think Indemnity plans are superior because they can go to any dentist. It is a big risk to go to any dentist. Dental Health Services performs background checks on all of our network dentists to protect our members.

## Special **FREE** Breakfast—Did You Schedule *Yours* Yet?



## Working Together

Call or email your Account Executive today! [Dental Health Services](#) wants to help you help us! Allow us to serve you and your co-workers breakfast while we provide helpful information about our complete dental benefit options. We want you to have all the information you need to feel confident in knowing you are offering the best possible solution in dental coverage to your clients. Call us today to set up a time that is convenient for you! (800.637.6453).

\*And remember:

If you have questions or comments at any time, please don't hesitate to *ask!*



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### YOUR VOICE *(used with permission)*

"I was visiting my aunt in San Diego, CA when I found out that my uncle has been in ICU for heart problems. The doctors have been waiting to do the surgery but his vitals were not stabilizing the month he had been in the hospital.

When the doctor came out, he told us that they had to do oral surgery of several teeth that caused infection in his mouth and basically creating toxins to his body.

I really began to see the importance of dental hygiene to a person's health.

It is my goal to impart to my clients and friends how Dental Health Services is working diligently to seek qualified dentists to be part of the plan doing so making dental services easier for individuals to be able to afford. It gives me great happiness to see families with small children learning the importance of dental care."

—Carrie Phillips  
CSilverdale8@yahoo.com